

Sponsorship Proposal



In-person & Virtual Hudson River Park, NYC September 14, 2024

Contacts

Jewel Clarke 954.648.5277 jewel@teamcindy.org

To Benefit: Brain Aneurysm Foundation

bit.ly/TeamCindy2024

#2024TeamCindy

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Founder, TeamCindy™ ELAINE ROBERTS SCHALLER

Dear TeamCindy™ supporters,

I hope this letter finds you and your family well. I'm writing to ask that you please consider either renewing your sponsorship or becoming a first-time sponsor for our 2024 Brain Aneurysm TeamCindy Run for Research. We need your help and support more than ever.

Last year, I reported that the Federal Government spends only \$2.08 per year on brain aneurysm research for each person afflicted. Sadly, nothing has changed. Despite all this, brain aneurysms continue to affect many Americans. According to the Brain Aneurysm Foundation, an estimated 6.8 million people in the United States have an unruptured brain aneurysm—that's about 1 in 50 people.

Our 2023 event was at Hudson River Park, where several hundred people gathered to show their support and fundraise. A team of high school cheerleaders spurred the runners on, adding lots of energy to the race. New sponsors donated money and products for everyone to enjoy. There were repeat participants, new faces, previous teams who tragically lost loved ones but came to honor and remember them and other teams who came to support survivors. The race was populated by lots of people with the same goal....to raise money for research grants concentrating on the early detection and prevention of ruptured brain aneurysms.

We're looking forward to another year of working together with you and supporters around the world to detect, prevent, and eradicate brain aneurysms.

I hope you join us on September 14 and look forward to seeing you.

Thank you so much, and please continue to stay safe!

With warm regards, Elaine Schaller

TeamCindy 🗻 🖒 🍰



Executive Director & Board President Brain Aneurysm Foundation

CHRISTINE J. BUCKLEY



Dear TeamCindy™ supporters,

We are excited to welcome you this September 14, 2024, for the 11th Annual Brain Aneurysm Foundation – TeamCindy™ Run for Research at our lovely new location of Hudson River Park!

Your ongoing support has been essential to our success in raising awareness about this devastating disease and in funding an annual research grant, the Cynthia Lynn Sherwin Chair of Research.

Last year's recipient, Khalid Malik, PhD received \$35,000 for his project: Integrating Federated and Neuro-symbolic AI for Improved Aneurysm Detection and Rupture Prediction.

Your sponsorship is greatly valued, and we invite you to form your own team and join us for a fun-filled day. This disease affects 1 in 50 people, with a disproportionate impact on women and women of color, and it often runs in families. Each year, 30,000 people suffer ruptures, and half of them do not survive.

Help us change these statistics and keep families and communities together. Your contribution and support will make a difference.

Your investment in the BAF will save lives!

With gratitude, Christine



TABLE OF

CONTENTS

Page 5-6 Introduction <u>11th Annual Run for Research</u>

Page 7-11 Who We Are

About TeamCindy™ <u>The Inspiration</u>

Brain Aneurysm Foundation

<u>Research & Grants</u>

Page 12-15 About Event Event Highlights Race Logistics Attendees

Promotions

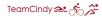
Page 16-18 Sponsorship Opportunities Working Together <u>Packages</u> <u>Contract</u>

TeamCindy.org

Confidentiality Information

This material contained in our response and any material or information disclosed during discussions of the proposal represents the proprietary, confidential information pertaining to TeamCindy™, methodologies and methods. Products and brand names are intellectual property and all rights reserved.





11TH ANNUAL RUN FOR RESEARCH

TeamCindy™, a non-profit fundraising arm (501c3) of the Brain Aneurysm Foundation, will host its eleventh annual <u>*TeamCindy™ 5K Run for Research*</u> at the scenic riverfront near Hudson River Park's famed Chelsea Piers in New York City on **Saturday, September 14, 2024**. A virtual option is available for those unable to participate in person.

All net proceeds from this event will benefit the **Brain Aneurysm Foundation** whose mission is to: (1) promote early detection of brain aneurysms by providing knowledge and raising awareness of the signs, symptoms, and risk factors of brain aneurysms; (2) work with medical communities to provide support networks for patients and families, as well as to fund research that will improve patient outcomes and save lives.





INTRODUCTION

11TH ANNUAL RUN FOR RESEARCH



Building on our record-breaking fundraising and participation success over the past decade, TeamCindy[™] envisions 2024 as our best year yet with more runners, walkers, volunteers, survivors, online donors and sponsors...that's you!

- We are partnering with the top hospital systems in New York and New Jersey to fully leverage their vast networks of brain aneurysm patients, survivors, families, friends, physicians, and support personnel. We feel strongly that this target audience, those personally impacted by brain aneurysms, is our best bet to convert into race registrants.
- We are excited to continue our successful partnership with Race Director Mia Borrelli who has more than a decade of experience organizing races throughout New York City including Bike New York, NYC Swim, Men's Health Urbanathlon NYC, NYC Marathon and Half Marathon. Her expertise continues to improve our event year after year.
- As for awards, there are opportunities for sponsors to provide prizing for winners in the following categories: first finisher prizes for Men's/Women's/ Youth divisions, the most funds raised, the team captain with the largest team, and a random drawing. Sponsored prizes will be exchanged for full sponsor benefits (see page 17) commensurate with the value of the prizes provided.
- We are excited to welcome back the **Cheer New York** cheerleading squad who always amp up the crowd and keep the energy high!
- We will host a festive after party featuring refershments and a dance party with
 a live DJ immediately following the Awards Ceremony a truly unique aspect to
 our event! This event creates additional opportunities for our sponsors to build a
 connection with our participants.
- September is Brain Aneurysm Awareness Month in many states across the country and will be promoted as such by the Brain Aneurysm Foundation. By hosting our event in September, we align our promotional efforts with those of the greater Brain Aneurysm Foundation and, as we saw last year, the warmer September weather helps drive our registration numbers!
- As we have done for the past few years, we are thrilled to welcome a passionate group of aneurysm survivors as participants in our race. These are people who have beaten the odds by surviving a brain aneurysm and we plan to recognize these tremendous individuals so that all may celebrate their survivor stories. This will be the emotional highlight of our event!



ABOUT TEAMCINDY[™]



WHO WE ARE

THE INSPIRATION



TeamCindy[™] honors the life of **Cynthia Lynn Sherwin** and promotes widespread public awareness of the dangers of a ruptured brain aneurysm – the sudden and silent killer that took her life. Aneurysms continue to take the lives of thousands of people each year.

Cindy was an elite fitness instructor and nutritionist who had dedicated her life to examining the close relationship between nutrition and fitness and worked tirelessly to inspire those around her. She made appearances on national television shows such as **The Today Show** and **Celebrity Fit Club**, was on the Advisory Board of **Fitness** magazine, contributed to **UsWeekly**, **the Daily News** among others. She was a spokesperson for **Vitamin Water** and enjoyed educating elementary and middle school aged children on the subject of health and wellness. She was herself an elite athlete who successfully completed the New York City marathon five times and had competed in numerous triathlons. The Ironman, the ultimate triathlon, was a personal challenge, and one she had dedicated herself to with energy and passion. Tragically, she was struck down at the young age of 33 while training for her first Ironman, Lake Placid 2007.



TeamCindy[™] was founded in 2008 when one athlete participated in the Ford Tempe Ironman in Cindy's honor. Every year since, a growing number of TeamCindy[™] athletes have participated in high endurance events throughout the country to fulfill the team's mission to fund research into the early detection and prevention of brain aneurysms.

In past years, TeamCindy[™] elite athletes have participated in the Escape from Alcatraz in San Francisco, the Marine Corps Marathon in Virginia, the Lake Placid Ironman in New York, the US Ironman Championship in New York, the Escape the Cape Sprint Triathlon in Massachusetts, the Nation's Triathlon in Washington, DC and the Massachusetts State Olympic Triathlon.

In 2016, TeamCindy[™] went international for the first time when a team of athletes gathered on the same day as our NYC-based **Run for Research** halfway around the world in Singapore to swim, bike, row, and run various distances.





BRAIN ANEURYSM FOUNDATION

The Brain Aneurysm Foundation was established in Boston in 1994 as a public charity. The Foundation developed from a close relationship between patients and healthcare professionals who identified the need for comprehensive information and support for brain aneurysm patients, their families, and the medical community. The Brain Aneurysm Foundation is the globally recognized leader in brain aneurysm awareness, education, support, advocacy, and research funding.

A brain aneurysm is a weak bulging spot on the wall of a brain artery, very much like a thin balloon or weak spot on an inner tube.

Some Brain Aneurysm Statistics

- An estimated 6.8 million people in the United States have an unruptured brain aneurysm, or 1 in 50 people.
- The annual rate of rupture is approximately 8 per 100,000 people or about 30,000 people per year in the United States.
- There is a brain aneurysm rupturing every 18 minutes.
- There are almost 500,000 deaths worldwide each year caused by brain aneurysms and half the victims are younger than 50.
- About 40% of all people who have a ruptured brain aneurysm will die as a result. Of those who survive, about 66% will suffer from some permanent deficit.
- 4 out of 7 people who recover from a ruptured brain aneurysm will have disabilities.
- Brain aneurysms are most prevalent in people ages 35-60, but can occur in children as well.
- Women, more than men, suffer from brain aneurysm at a ratio of 3:2.
- African Americans and persons of Latin American descent are twice as likely to suffer a rupture.
- Ruptured brain aneurysms account for 3-5% of all new strokes.
- The U.S. government spends just \$2.08 *a year* on brain aneurysm research for each person affected by the disease.



BRAINANEURYSM FOUNDATION 30 YEARS OF IMPACT



WHO WE ARE

RESEARCH AND GRANTS

Cindy's family established the <u>Cynthia Lynn Sherwin Chair of Research</u> through the auspices of the Brain Aneurysm Foundation to honor Cindy's life. Since inception, TeamCindy[™] has distributed more than **\$800,000** in research grants. These grants specifically fund scientific research directed at the early detection and prevention of brain aneurysms.

Each Chair of Research provides funding for one grant recipient for one year. Grant awards are presented at the Brain Aneurysm Foundation's Annual Research Grant Awards Symposium during the month of September. Each year, the Research Grant Committee, a team of world-renowned neurosurgeons from The Brain Aneurysm Foundation's Medical Advisory Board, carefully reviews all the research grant requests from neuroscience leaders and determines which projects merit funding.

The Brain Aneurysm Foundation has become the world's leading source of private funding of brain aneurysm research. When possible, the research grant awards are presented by the grant donor. Researchers are honored to receive a Chair of Research and they are inspired by the personal stories behind each Chair.

A second Chair of Research was established in 2015 to recognize the fundraising efforts of the Escape from Alcatraz team led by Mr. Kevin Brennan. The grant was the **TeamCindy™ Escape from Alcatraz Chair of Research** and it ran until 2022.

Interested in partnering with TeamCindy to create a new event and/or fund a joint Chair of Research?

Elaine would love to talk to you!

ElaineSchaller@comcast.net

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WHO WE ARE

RESEARCH AND GRANTS

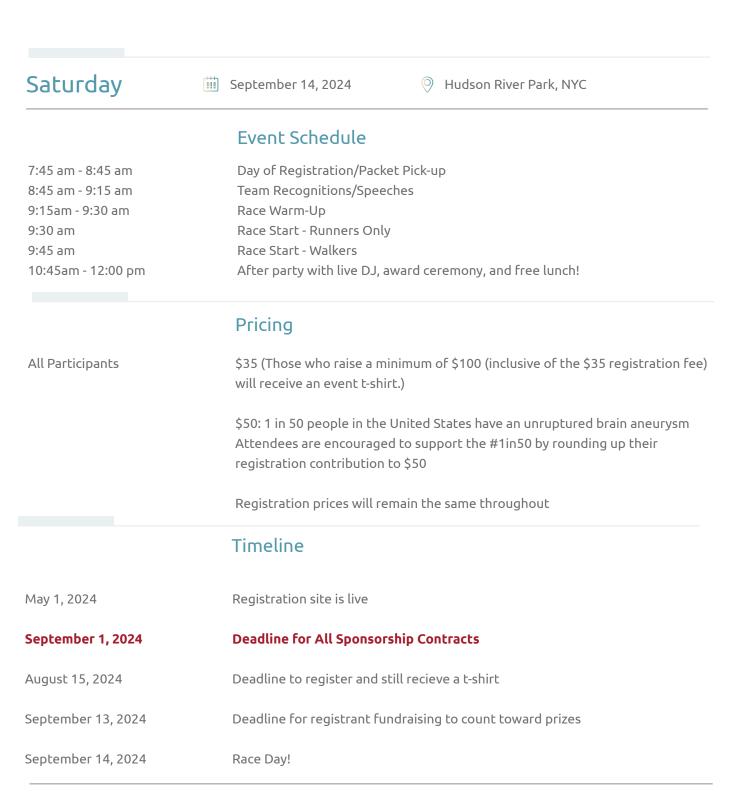
2023	Khalid Malik, Ph.D.Oakland UniversityCynthia Lynn Sherwin Chair of Research(in conjunction with NYC Marathon Chair of Research): \$35,000Awarded for: Integrating Federated and Neuro-symbolic AI for Improved Aneurysm Detectionand Rupture Prediction
2022	Mark D. Johnson, MD • University of Cincinnati Cynthia Lynn Sherwin Chair of Research : \$30,000 Awarded for: Morphological Analysis Through the Use of Fractal Dimension as a Predictor of Cerebral Aneurysm Behavior
2021	John Thompson, PhD • University of Miami, Florida Cynthia Lynn Sherwin Chair of Research: \$30,000 Awarded for: Surface Modification of Flow Diverting Stents for Improved Cerebral Aneurysm Repair Vincent M. Tutino, PhD • University of Buffalo, New York Cynthia Lynn Sherwin Chair of Research (in conjunction with the Carol W. Harvey Chair of Research): \$30,000 Awarded for: Blood-Based Biomarkers Associated with Aneurysm Vessel Wall Enhancement on Post-Contrast MRI
2020	Ethan A. Winkler, MD, PhD • University of California, San Francisco Cynthia Lynn Sherwin Chair of Research : \$40,000 <i>Awarded for: Cell-specific gene expression signatures in human brain aneurysms</i>
2019	 Naoki Kaneko, M.D., Ph.D. • The Regents of the University of California Los Angeles Cynthia Lynn Sherwin Chair of Research: \$30,000 Awarded for: Three Dimensional Correlative Mapping of Endothelial Gene Expression with Intracranial Aneurysm Hemodynamics Adam Khan, M.D. • University of Minnesota TeamCindy - Alcatraz Chair of Research: \$30,000 Awarded for: Evaluation of Oral MicroBiome in Human Cerebral Aneurysm Growth and Rupture

To see more of our past recipients, visit the **<u>Research & Grants</u>** page on our website.

NEW YORK ABOUT THE EVENT **EVENT HIGHLIGHTS**

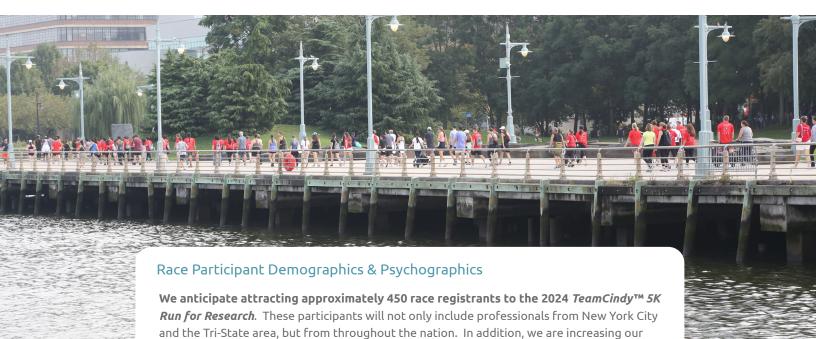
ABOUT THE EVENT

RACE LOGISTICS



ABOUT THE EVENT

ATTENDEES



51% Runners 71% Female 29% Male 80% Under age 55 25% Ages 25-34

efforts to encourage virtual participants from around the world!

49% Walkers 58% Female 42% Male 95% Under age 55 17% Ages 25-34

We expect participants from six key groups:

- Family members and friends of those impacted by brain aneurysms who are very passionate about fundraising for the Brain Aneurysm Foundation. We have witnessed incredible growth in the size and number of fundraising teams formed, many of which have been a part of the TeamCindy™ 5K since its inception.
- **Casual runners and fitness enthusiasts** who who are drawn to the event for its picturesque 5K course, majority hailing from NYC-area.

o Approximately 80% of our past participants have been from NYC

- Elite athletes and fitness industry professionals from the NYC-area o The winning times in our prior 5K races are sub 17:00...this event attracts serious runners!
- Physicians, staff, patients and their families connected to hospitals and neurosurgery departments around the nation.
- Family, friends and former colleagues of event namesake Cindy Sherwin who are passionate about Cindy's legacy, hailing from all over the country.
- Virtual runners/walkers from around the globe who are drawn to the cause but enjoy the flexibility of participating in their own place and pace.

TeamCindy 🗻 🕉



- In partnership with local hospital systems, we will promote the race to their expansive networks of staff, patients, families and friends via use of social networking tools, email campaign, press releases, etc.
- Full promotional support of the Brain Aneurysm Foundation and use of its social networking assets and website, www.bafound.org. The BAF communications team will issue several press releases to strategically target local and national media outlets.
- Social networking tools including the TeamCindy™ Facebook, Twitter, and Instagram accounts which will be "boosted" to receive maximum exposure. In the past, we have reached over 12,000 people via Facebook alone!
- We are working to secure in-kind Media Sponsors who will use their media assets to drive participation in the TeamCindy™ 5K. Please reach out to us if you are interested in this unique partnership opportunity.
- Calendar listings, alerts, press releases to national print and digital media, and running groups that focus on in person and/or virtual races.
- Online race calendars hosted by RunnersWorld.com, RunningTimes.com, CoolRunning.com, NYCRuns.com, RunningInTheUSA.com and others.
- Direct targeting of NYC running clubs. In past years, TeamCindy™ outreach has targeted the city's most popular running clubs including New York Road Runners, Central Park Track Club, New York Flyers, Hoboken Harriers, Prospect Park Track Club, Meatpacking District Running Club, Dashing Whippets, Galloway Running Club, Front Runners New York, Mercury Masters, West Side Runners, Warren Street Runners, etc.
- Outreach to national brain aneurysm support groups.
- Following the conclusion of the 5K Run/Walk, all participants will be invited to join a festive after party complete with refreshments featuring a live DJ. This event will be offered at no charge to our race participants, and will be open to the general public, so we guarantee a great turnout and attract additional walk-by traffic.

In addition to the first finishers from the male, female, and youth categories, we will also present awards to the individual who raises the most funds, the team captain who builds the largest team, and a lucky participant who will be chosen at random. These attractive prizing options consistently have been successful in driving engagement and registrations.

If you have specific ideas on how your brand can best leverage our event to reach your target customers, we're open to hearing from you!

Brain Aneurysm Foundation

TeamCindy 5K Run for Research



- THANK YOU TO OUR PLATINUM SPONSORS





PARTNERED WITH PURPOSE SOCIALLY RESPONSIBLE BRAND, BUSINESS, AND EVENT MANAGEMENT





YOU TO OUR GENERAL SPONS

State Farm

Teri DiGrande, Agent www.TeriDiGrande.con

FHANK YOU TO OUR SILVER SPONSOR



Trish McEvoy

Nancy Hartwell, PhD Clinical Neuropsychologist

MarciaSelden

KRISAVERI



SPONSORSHIP OPPORTUNITIES WORKING TOGETHER





In-kind sponsorship opportunities are available in exchange for media promotion, prizing, etc. In-kind contribution values that align with existing package levels (Platinum, Gold, Silver, Bronze) will receive corresponding benefits. For in-kind contributions valued under \$500, please see benefits as outlined under "Variable."

For contribution levels in excess of the packages listed below, please contact us to discuss event partnership opportunities.

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Package Level	Platinum	Gold	Silver	Bronze	In-Kind
Cost to Sponsor	\$3,500	\$2,000	\$1,000	\$500	Variable
"Free" Registered Racers (\$35 value per registrant)	6/race	4/race	2/race		Benefit not available for in-kind donations
Opportunity to address audience at Award Ceremony	Yes	Yes			
Logo on registration site with link to website	Yes	Yes	Yes	Yes	Yes
Opportunities for sampling	Yes	Yes	Yes	Yes	Yes
Sponsor announcement on TeamCindy™ social media platforms with link to website	Yes	Yes	Yes	Yes	Yes
Marketed as official After Party sponsor	Yes	Yes			
Dedicated mentions during Award Ceremony & After Party	Yes	Yes	Yes	Yes	Award Ceremony mention only
Tax deduction (to the fullest extent of the law)	Yes	Yes	Yes	Yes	Yes





SPONSORSHIP OPPORTUNITIES

CONTRACT

 Please complete this form & mail it (along with check, if applicable) no later than

 Sept 1, 2024 to:
 TeamCindy™ 5K Run for Research

 c/o Brain Aneurysm Foundation

 269 Hanover Street, Building 3, Hanover, MA 02339

CONTACT INFORMATION: PAYMENT INFORMATION: I have enclosed a check made Contact Person Company Name payable to Brain Aneurysm Foundation Please charge my credit card E-mail Address Phone Number Card Type: Visa / MC / Discover Address 1 Address 2 Card Number Expire Date Security Code Zip Country **SPONSORSHIP PACKAGES:** Gold Silver Platinum Bronze In-Kind (Please check one) Once we receive your completed sponsorship contract, our staff will contact Description of In-Kind Contribution you to discuss event arrangements, sponsorship benefits, and recognition. Please send your high resolution color and/ Total Sponsor Amount Signature or black- and-white logos (.EPS or vector preferred) to jewel@teamcindy.org. All materials will be sent for your approval Name Date before going to print.





www.TeamCindy.org

September 14th, 2024 bit.ly/TeamCindy2024